



Urban Land
Institute

Washington

2012-2013
Directory

Regional Land Use Leadership Institute





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Elizabeth Askew works as Senior Development Manager for Mission First Housing Development Corporation, a nonprofit affordable housing developer based in the District of Columbia.

Elizabeth holds a Bachelor's degree in Environmental Policy from Duke University, and dual Masters' degrees in Public Affairs and Urban and Regional Planning from the Woodrow Wilson School at Princeton University.

Prior to joining Mission First, Elizabeth worked in the environmental remediation field, aiding in the redevelopment of brownfield properties in the Chicago area. Elizabeth has also worked with the New Jersey Office of Management and Budget and the Oregon Department of Transportation, specializing in policy and performance analysis. She resides in the District of Columbia.



Anthony Balestrieri

President

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Mr. Balestrieri formed Balestrieri Associates in 2010 to invest, develop and advise on office, retail and residential properties in the Washington DC region. Previously he was a Director of Acquisitions & Development for Tishman Speyer in its Washington DC office. He was responsible for the identification of investment opportunities, valuation of income-producing and land development opportunities, financial and physical due diligence, and executing debt and sales transactions for commercial, residential and mixed use properties in the Washington DC market. Prior to joining Tishman Speyer, he worked for Akridge, a local Washington DC development firm sourcing and executing commercial real estate transactions.

Before working for private developers, Mr. Balestrieri served as a consultant in Ernst & Young's Real Estate Advisory Services where he provided financial, transactional and development support to private developers, banks and various local and national government agencies.

Mr. Balestrieri earned a Bachelor of Business Administration in Finance from The George Washington University and London School of Economics and has taught MBA Real Estate courses at George Washington University. He serves on the Executive Committee for the Washington ULI District Council and is a Board Member for the Washington DC Real Estate Group.



Jason Bonnet
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Jason recently relocated back to Washington, DC to join Forest City after obtaining a Master in Real Estate Development at the University of Southern California. In his current role as Development Manager, Jason assists or oversees multiple projects currently in various stages of development at The Yards. The Yards project is a 42 AC development site that includes both adaptive reuse of existing historically protected former industrial buildings and new construction. This vibrant new waterfront district located along the Anacostia River, adjacent to Nationals Ballpark, will add 5.5 million SF of new development consisting of office, retail, residential and other mixed-uses.

Prior to USC, Jason founded a real estate development firm to pursue opportunities in revitalization projects that supported and promoted urban renewal within Washington, DC metropolitan communities. In this role, he oversaw the company's acquisition and disposition of properties, and day-to-day operations and management. During his career, Jason has directed development projects from start-up to completion, with direct responsibility for zoning, financing, design, construction management, marketing and sales & leasing for each project.

Jason obtained his bachelor's degree from the University of North Carolina at Chapel Hill. Also, he has actively been involved with numerous professional organizations focused on development and investment in the real estate industry. As a member of the Urban Land Institute, Jason has participated in both the Washington Young Leaders Group and the YLG-Los Angeles.



Jeff Bonvechio
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Jeff is a construction management professional experienced in leading complex multi-year capital improvement plans from inception through completion. He's responsible for the procurement, design and all construction aspects for concurrent Library building projects and ultimately positioning capital projects as a strategic component of the agency's transformation initiative. Since 2007 Jeff has directed the Library's Capital Project Office. Since 2009 the Library has built and renovated 13 of its 24 award winning LEED Gold Certified, full service Neighborhood Libraries.

Prior to his work at the Library, Jeff was a project engineer at the HNTB Corporation where he did design work on the Springfield Interchange and the Route 1 Interchange (as part of Woodrow Wilson Bridge Replacement Project). He then transitioned from roadway design work and began site planning and infrastructure work on design-build projects at the Pentagon and Washington Navy Yard.

Jeff graduated with a Bachelor's Degree in Civil Engineering from Ohio University. Originally from Northern Ohio, he moved to the DC area in 1999 and since 2006 has been living in Logan Circle.



James Buckler
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As an Associate in the Structural Engineering Department, Mr. Buckler's project background includes design of structural systems involving post-tensioned concrete, structural steel, reinforced concrete, masonry, and timber. Mr. Buckler has 12 years of experience and has provided design and construction services for a wide variety of project types. Mr. Buckler's experience includes fast-track projects, high-rise buildings, developer led projects, and underground garages.

Mr. Buckler has a Master of Science in Structural Engineering from the University of Virginia and a Bachelor of Science in Civil Engineering from Lafayette College. He has active registrations as a Maryland, Delaware and Washington, D.C. Professional Engineer.



Edward Chaglassian
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Mr. Chaglassian has almost ten years of real estate private equity experience with acquisitions, dispositions, development and financing.

Prior to joining The JBG Companies in 2008, Mr. Chaglassian had a previous tenure with JBG as a Financial Analyst. He currently works in the Investments group with a focus on Multifamily acquisitions and dispositions as well as managing JBG's Third Party Joint Ventures, and he helps oversee JBG's financial analyst program.

B.A. Economics Magna Cum Laude & George F. Baker Scholar, Georgetown University; M.B.A., The Wharton School of the University of Pennsylvania.



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Ms. Cheng is a Partner in the Land Use Practice Group at Linowes and Blocher, LLP, a leading full-service real estate and business law firm that has played a key role in many of the major real estate projects in the Washington Metropolitan Area. She represents local and national developers, builders, real estate investment trusts, non-profit organizations, and private educational institutions before administrative and legislative bodies in matters involving planning, zoning, subdivision, site plan, special exception, building permit, and other related approvals.

During the last twelve years at the firm, Ms. Cheng has worked on mixed-use projects, retail shopping centers, office complexes, multi-family developments, single-family residential communities, church projects, and private school campuses. She also performs due diligence analyses on individual properties as well as on large portfolios of assets for potential buyers. In connection with the due diligence work, she obtains zoning compliance letters required by lenders. In addition, she has experience with analyzing annual or triennial real property tax assessments and initiating the appeal process when assessments appear unjustified or excessive.

Ms. Cheng is a member of the Maryland and District of Columbia Bar Associations. She has served on the Board of Directors of the Commercial Real Estate Women Suburban Maryland Chapter and the Judicial Nominations Committee of the Asian Pacific American Bar Association Maryland Chapter. Currently, she is serving on the Advisory Board, Management Committee, and Membership Committee of the Urban Land Institute Washington District Council. She also has been involved in providing pro bono legal services through projects such as the Foreclosure Prevention Pro Bono Project, Homeless Persons Representation Project, and Maryland Volunteer Lawyers Service Tax Clinic. In addition, she has been a guest lecturer in the Edward St. John Real Estate Program at The Johns Hopkins University Carey Business School.

Ms. Cheng received her J.D. with honors from the University of Maryland School of Law, where she was recognized for her exceptional achievement and service with The William P. Cunningham Award. She also was the recipient of the Balfour Scholarship Award from the Phi Delta Phi International Legal Fraternity.

Outside the office, Ms. Cheng enjoys her morning runs with her husband, Girl Scout outings with her 8-year old Brownie, performances by her 5-year old ballerina, and naps with her 1-year old son.



Sara Collins

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Sara Collins has worked in the construction and real estate development industry since the mid-1990's, both as a contractor and as a project owner. As Director of Integrated Projects at Balfour Beatty Construction, a national construction management firm, Sara leads Balfour Beatty's Washington office in serving projects involving integrated owner-designer-contractor teams. Her previous project management assignments have included large healthcare, university, office, hospitality and correctional projects in Pennsylvania, West Virginia, Minnesota and the DC metro area. Sara is passionate about community service work, serving as a Rebuilding Together House Captain for four years, a mentor for Chantilly Academy's Girls Exploring Engineering, and a volunteer at various group service activities on behalf of Balfour Beatty. She serves as a board member and treasurer for Arch Hall Condominium.

Sara holds a bachelor's degree in civil engineering from Lehigh University and an MBA from West Virginia University. She is originally from Uniontown, PA and resides in Alexandria, VA with husband Erik.



Martine Combal
Director, Walter Reed Local Redevelopment Authority
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Martine Combal assumed the role of Director of the Walter Reed Local Redevelopment Authority within the DC Office of the Deputy Mayor for Planning and Economic Development in February 2012. As the LRA Director, Ms. Combal manages the base realignment and closure process and proposed redevelopment of the former Walter Reed Army Medical Center in Ward 4. The redevelopment encompasses 66.57 acres of the 110.1 acre campus with 3.1 million square feet of proposed development and open space.

Prior to joining DMPED, Ms. Combal was the Manager of the Property Acquisition and Disposition Division (PADD) at the District of Columbia Department of Housing and Community Development (DHCD) for three and a half years. She also worked in DMPED as a real estate transactions project manager, as well as participated in the implementation of Inclusionary Zoning and the Workforce Housing Land Trust under the direction of the DC Housing Chief. Ms. Combal has extensive knowledge and experience with acquisitions through friendly sales, foreclosures, tax foreclosures and eminent domain, negotiating disposition agreements, as well as local and federal affordable housing programs.

Ms. Combal has a Master's of City Planning and a Certificate of Urban Design from the University of Pennsylvania and holds a B.S. in Urban and Regional Studies from Cornell University. Ms. Combal is also a certified planner through the American Institute of Certified Planners. As an avid runner, Ms. Combal actively trains for 10-mile and half marathon races and enjoys running and exploring the District's diverse neighborhoods.



Melanie Domres
Executive Vice President
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Melanie Domres is Executive Vice President of Novus Residences LLC, a newly formed multi-family partnership with veteran Washington, DC real estate developer and investor, Conrad Cafritz. Ms. Domres has worked with Mr. Cafritz since 2007 when she joined Cafritz Interests LLC, a full service DC-based real estate developer, as Senior Vice President. At Cafritz, she directed the development and

asset management of all of the firm's projects. Representative projects include 1) the acquisition, financing and entitlement of a 600,000 square foot luxury residential project in Steamboat Springs, Colorado, 2) the construction, lease up and financing of a 430,000 square foot industrial facility in Allentown, Pennsylvania and 3) the construction, lease up and disposition of a 376-bed luxury student housing community in Milwaukee, Wisconsin.

Prior to joining Cafritz, Ms. Domres served as vice president of ARK Realty Capital where she arranged debt and equity financing for over \$500 million in transactions, including \$300 million in residential projects. Prior to her ARK experience, she was director of asset management for Kettler, a leading Washington-area development company, where she was responsible for all property operations on a 37-property portfolio totaling more than 8,000 apartment units.

Ms. Domres' experience also includes serving as a senior asset manager at Archon Group, a subsidiary of Goldman, Sachs & Company, where she directed all aspects of property investments on a rotating pool of 15 to 20 residential properties. Prior to Archon, she was an asset manager at Donaldson, Lufkin and Jenrette (now Credit Suisse First Boston), where she managed the workout and liquidation of a \$300-million distressed portfolio. Early in her career, Ms. Domres served as vice president of the Berman Companies, a Philadelphia-based residential developer.

With experience in all property types, Ms. Domres has directed multiple acquisitions and dispositions; served as project manager for numerous large rehabs; and has overseen all aspects of construction, lease-up, and sale of properties. She received her M.B.A. from the Wharton School at the University of Pennsylvania in 1995 and a B.A. in Political Science from Stanford University in 1986.



Robert D'Onofrio
Deputy Assistant Director
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Robert D'Onofrio is a Deputy Assistant Director with the Department of Justice Real Property Management Staff. The Department of Justice has the largest real estate footprint of any federal agency in the National Capital Region. Robert is responsible for the Department's asset management program which includes reporting efforts for 118,000,000 square feet of leased and owned real estate nationally. He provides guidance on federal leasing policy, facilitates prospectus level acquisitions requiring Congressional approval and monitors space allocations for Department offices and divisions throughout the country. He also works on the budget formulation process in the development of annual operating plans for the Department. He has worked on highly visible leasing projects above 400,000 square feet in Washington on behalf of various litigating divisions within the Department. Robert works closely with the General Services Administration (GSA) on leasing requirements and provides liaison support on behalf of the Department for a variety of projects.

Over the past 12 years, Robert has also worked as a project manager representing the Department on construction and alteration projects at over 30 leased office locations in the National Capital Area. Robert also serves as a real property contracting officer. In this capacity, he manages lease transactions directly with several building owners in Washington.

Robert also serves in many capacities as an advocate of the Italian American community in Washington DC. He has sat for several years as a board member for the Festa Italiana which organizes annual street festivals benefitting the community.

Robert is a graduate of Mount Saint Mary's University and a native Washingtonian. He spends his free time as a part time disc jockey and serves as a charter member of the Washington Winemakers club in DC.



Matthew Flis
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Matthew Flis is a Revitalization Program Manager with the Fairfax County Office of Community Revitalization (OCR). Mr. Flis facilitates strategic redevelopment and investment opportunities within the County's targeted commercial areas, seeking to improve the economic vitality, appearance and function of those areas.

Mr. Flis' primary expertise includes urban design, infill and redevelopment. He is responsible for the urban design review of new development in the Tysons area, including approximately 15 million square feet in current proposals. Mr. Flis is a co-author of the recently-endorsed Tysons Urban Design Guidelines which promote the transformation of Tysons from a suburban office park into a transit-oriented, mixed-use center.

Mr. Flis is staff to several County committees, including the Arts Committee, Economic Advisory Committee, and selection committees regarding architectural and engineering services for County projects. He coordinates closely with the development community, elected officials, and County management on major revitalization initiatives.

Prior to joining OCR, Mr. Flis collaborated on development projects in Florida, Texas, and the Bahamas. He received a Bachelor of Architecture from the University of Houston, and a Master's degree in City and Regional Planning from Cornell University. Mr. Flis is a member of the American Institute of Certified Planners and is a LEED accredited professional.



Cindy Gibson
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Cindy Gibson is Chief of Staff to Council President Roger Berliner at the Montgomery County Council where she has worked since 2007. In addition to managing the office, she is responsible for managing the office's legislative agenda and operating and capital budget deliberations. Though involved in all aspects of the Council's policy work, Cindy primarily advises Councilmember Berliner on land use and transportation issues. She has been intimately involved in master plans, zoning matters, road and transit projects, the county's subdivision staging plan, traffic management, and a wide variety of legislative matters. She serves as a liaison to other legislative offices, the community, county, state, and federal departments and agencies, and a variety of stakeholder and advocacy groups, including the development community.

Prior to her work at the Council, Cindy spent several years teaching at both public and private schools including the Sidwell Friends School in Washington DC.

Cindy received her BA from Colgate University and an MA from St. John's College. She is graduate of Leadership Montgomery's Class of 2012.



William Herbig
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William Herbig, AICP joined the National Capital Planning Commission's (NCPC) Office of Public Engagement in 2009. NCPC is the federal planning agency for the nation's capital. Previously he served as the Director of Urban Design for Atlanta's Midtown Alliance, a membership-based non-profit and business improvement district. In 2010 Next American City named William one of the top 30 young leaders working in the U.S. to improve cities. William obtained his Masters of City Planning from the Georgia Institute of Technology, and a Bachelor of Science from the Andrew Young School of Policy at Georgia State University, both in Atlanta.



Jeremy Hurlbutt
Planner III
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Jeremy is a Planner III for the City of Rockville, Maryland. Over the last seven years at the City, Jeremy has successfully managed a number of large development projects such as one of the first LEED ND communities, Twinbrook Station and one of the region's best examples of new urbanism, King Farm. Some of his current projects include managing the Twinbrook Metro Place Development and drafting a mandatory referral process for County and State projects.

Jeremy was born and raised in Colorado Springs, Colorado where he learned to love sports and the outdoors. He earned a Bachelor's degree in Environment Design with a minor in Geography from the University of Colorado in Boulder. He later completed a Master's degree in Urban and Regional Planning from the University of Colorado in Denver.

Jeremy's previous work experience included an internship with Charlier Associates, a Boulder, Colorado based multimodal transit planning firm and an internship with the Town of Bluffton, South Carolina, the fastest growing town in South Carolina. Jeremy also spent a year with the City and County of Broomfield, Colorado in their Open Space and Trails Department, working on open space and wildlife conservation, writing grants and planning the Denver suburb trails system.

Jeremy moved to the East Coast to accept a Planner I position at the City of Rockville in 2005. He earned his AICP in 2007 and is currently preparing to take the LEED exam.



Kamarin Kraft
Sales Manager
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Kami is a top real estate sales performer and recent MBA graduate with extensive managerial experience in real estate sales and marketing in the DC metropolitan area. She was recently promoted to Vice President at The Mayhood Company where her focus is new business generation. She managed seven total sales teams toward profit maximization, has sold over \$400 Million dollars of real estate, and won several regional awards, including *Condominium Salesperson of the Year* in 2008. She has exceptional organizational, analytical, interpersonal, and entrepreneurial skills. She comes from a real estate family which allows her to see real estate endeavors from multiple sides.



Sophie Lambert
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As the Director of the Neighborhood Development program at the U.S. Green Building Council, Sophie Lambert oversees the vision and implementation of all aspects of the LEED-ND program including outreach to local governments, providing resources and technical assistance to project teams to help them implement LEED-ND, and promoting the certification program to developers from the private and non-profit sectors. Sophie also led the launch of the LEED-ND program as it transitioned from a pilot program to a revised and updated rating system and certification program. She brings over ten years of experience in smart growth and urban revitalization to the position and has been interviewed by national media outlets and presented on LEED-ND at numerous national conferences.

Before joining USGBC in 2008, Sophie held two different positions at the Urban Land Institute (ULI). Prior to that, she interned in the US EPA's Smart Growth office and was a project manager for two DC-based historic preservation consulting firms. Sophie holds a bachelor's degree in Art History from Smith College, a Master of Science in Historic Preservation from Columbia University, and a Master of Urban and Regional Planning from Virginia Tech.



Charles Lancaster
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Mr. Lancaster is engaged in asset management, acquisitions, and development for Gould Property Company. Gould is a private equity group that owns over 5 million square feet of commercial office, hotel, research and development, and multifamily product. Gould also owns and is developing the 2,000 acre Konterra Town Center in Maryland's Prince George's & Montgomery Counties.

Mr. Lancaster has worked in suburban Maryland on the Konterra Town Center, and has held a variety of development and project management roles in commercial real estate in the DC metropolitan region. He has served as an owner's representative during the construction of a 700,000 SF residential building in Crystal City. He is currently the asset manager of the Hyatt Regency Crystal City and is currently working on new hotel development in Northern Virginia.

Concurrent to his role at Gould, Mr. Lancaster also serves as Director of Sales and Marketing for PMI Parking. At PMI he is responsible for business development, portfolio relationships, as well as oversight of a marketing department fluent in cloud based access control, social media campaigns, web-based e-commerce, and parking garage design-build consulting.

Charles is a member of the Urban Land Institute, The Real Estate Group, The University Club and the National Civic Art Society. Charles lives in Washington DC with his wife Amy and their two children.



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Steve Lawson is a tax manager in Baker Tilly's Washington D.C. office and has over eight years of experience. He specializes in transaction tax planning, tax compliance, and other business and tax advisory services to a variety of industries.

Steve has experience with both private and public companies in the real estate development, real estate management, private equity, manufacturing and distribution, and mortgage banking industries. He work with a variety of business owners that includes tax planning related to federal and state tax incentives, transaction planning to achieve favorable capital gain rates on appreciated real estate, and troubled debt structuring.



Stephanie Leedom

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Stephanie is an Architect at the General Services Administration, Public Buildings Service, National Capital Region office. In her current role as the Regional Workplace Executive, Stephanie manages the Mobility Design Lab program which assists Federal Agencies in portfolio consolidation efforts in response to Presidential Mandates requiring agencies to reduce real estate costs. Employing design, she inspires agencies to transform their work place, encouraging new ways of working and change

management strategies to help agencies successfully transition to a culture and environment that is more fiscally and environmentally sustainable.

Stephanie received a Bachelor of Architecture from Virginia Tech in 2001. Although she is a native Washingtonian, Stephanie started her career in Chicago, working at the architecture firm of DeStefano + Partners. During her time at DeStefano, Stephanie became interested in urban development while managing projects for the City of Chicago. She returned to school after two years and obtained a Master of Urban Design from the University of Michigan in 2004. Her studies at Michigan led her to Los Angeles where she worked for Zimmer Gunsul Frasca Partnership implementing the Exposition Light Rail Transit design as well as campus master plans and downtown specific plans.

Stephanie always dreamed of joining the Peace Corps, so in 2006 she packed up her life and career into two suitcases and moved to Latin America to use her professional skills serving as a Peace Corps volunteer in Honduras. She is fluent in Spanish and has built projects that dot the villages of Honduras. She continues to invest her volunteer time working with organizations in Latin America. It was the Peace Corps that led Stephanie to a career in public service, and after 10 years of experience she joined the federal government in 2009.

Stephanie lives in Alexandria with her 2 ½ yr old son where she serves as Vice President of the Huntington Community Association board. In her free time, she keeps busy studying for her Architectural Registration Exams, running, and traveling with her son.



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David Lieb is a land use attorney who currently serves as an associate general counsel with the Maryland-National Capital Park and Planning Commission. He advises the Montgomery County Planning Board and Planning Department about a wide range of legal and policy issues arising in the planning, zoning, and entitlements processes. A native Washingtonian, he is very interested in the transformation of the Washington region. Prior joining the Commission, David practiced administrative law and litigation at the Washington law firm of Spiegel & McDiarmid.

David received his J.D. from the University of Virginia School of Law, where he was awarded the John M. Olin Prize in law and economics. He received a bachelor's degree in urban planning from Virginia Tech, and was recognized as the outstanding undergraduate in the College of Architecture and Urban Studies.

David is interested in contemporary art and architecture, music, and bikes. An avid cyclist, he has competed three times in the Mt. Washington Bicycle Hillclimb, which many consider to be the most difficult road climb in the world.

David lives in Bethesda with his wife, Melinda, and their son, Ivan.



Manuel Ochoa
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Manuel T. Ochoa is the Regional Director of Homeownership for LEDC. Manuel works with a team of seven counselors who provide pre-purchase, foreclosure mitigation, and financial capability counseling mostly in DC and Montgomery County. Manuel has more than fifteen years of national experience working in urban planning and the affordable housing arena.

Previously, Manuel served as Deputy Assistant Secretary for Grant Programs in HUD's Office of Community Planning and Development. He was responsible for several grant programs that included the Community Development Block Grant Program, HOME Investment Partnerships and helped managed in disaster relief assistance to the Gulf Coast and the Midwest. He was a key player in launching the first Neighborhood Stabilization Program.

A member of the American Institute of Certified Planners, Manuel has a varied background in urban issues affecting metropolitan areas. He has worked as a local planner in several cities and also specializing affordable housing, commercial revitalization, and historic preservation. Manuel is a member of the Metro Washington Council of Governments Region Forward Coalition and a citizen member of the Wheaton Redevelopment Coalition. Manuel is a native of South Florida and a graduate of the University of Miami and the University of North Carolina-Chapel Hill. Manuel lives in Friendship Heights, MD where he enjoys living in a vibrant urban district along with his wife and his two-year-old daughter.



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Ms. Pankiewicz joined LandDesign in 2006 as director of the landscape architectural studio in the Asheville, NC office location and is currently a Principal with the firm based in Washington DC area. Prior

to LandDesign, she was a landscape architect in the southern California office of the SWA Group, earning Associate status in 2002. Stephanie has extensive knowledge of full-service landscape architectural design, including planning, design guidelines, presentation graphics, and conceptual design through construction documents.

As a professional landscape architect and dedicated community advocate for greenways, complete streets and green infrastructure, she is focused in integrating economically viable and environmentally sustainable community and site design thru all of the projects on which she participates.

Ms. Pankiewicz earned a Bachelor of Landscape Architecture from the University of Georgia with honors and is a registered landscape architect in North Carolina, South Carolina, Georgia, Tennessee, and California. She is also a member of several professional organizations, including the American Society of Landscape Architects and Urban Land Institute.



David "Todd" Pearson
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Mr. Pearson is the Vice President of Acquisitions and Development for the B. F. Saul Company and affiliates. The Saul organization owns and operates approximately 8 million square feet of retail space, 5.2 million square feet of office and mixed use space, and 19 hotels primarily in the DC metropolitan area. Todd's primary role is helping the organization grow through the identification, acquisition, and development of real estate assets. His responsibilities include: sourcing and negotiating real estate deals, valuing potential opportunities, completing acquisition due diligence, and working with authorities on entitlement and rezoning issues.

Prior to his role in Acquisitions and Development, Mr. Pearson served as Vice President and Director of Internal Audit reporting to the Audit Committee of the Board of Directors. He developed and implemented a comprehensive program of audit coverage for Saul Centers, Inc., the B. F. Saul Real Estate Investment Trust, the B. F. Saul Company, and its subsidiaries. He was responsible for identifying and evaluating exposure to risk with the Saul Organization. In addition, he led the compliance efforts with laws, regulations, and contracts, including the Sarbanes-Oxley Act of 2002. He was also tasked with testing controls to ensure reliability and effectiveness of financial information and testing the effectiveness and efficiency of operations.

Prior to joining the B. F. Saul Company in 2005, he worked in public accounting. Todd received his MBA from the University of Virginia, Darden School of Business and a Bachelor of Science degree in Accounting and Information Systems from Virginia Polytechnic and State University. He serves as the Treasurer of the National Association of Real Estate Companies and is an active member of the National Association of Real Estate Investment Trusts and Urban Land Institute. He is a Certified Public Accountant. Todd lives in Washington DC with his wife Sarah and three children; Mage, Jack, and Eleni.



Lauren Pruss
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Lauren Pruss is currently the Planning Director for the City of Gaithersburg, a position she has held for five years. In this position, she oversees development approvals and the City's historic preservation program. Prior to this position, she was the Assistant Director of Community Development for the City of Elgin, IL where she oversaw permitting, new construction/plan review, building inspections, code enforcement/property maintenance inspections, historic preservation, public health, and grants administration.

Lauren's experience includes both long range and current planning, infill and redevelopment, mixed use centers, downtown revitalization, economic development, tax increment financing, adequate public facilities regulations and growth policy, rapid greenfield development, complex development and annexation agreements and major infrastructure planning and expansion for a rapidly growing municipality. Lauren received a Master's in Business Administration with a concentration in Real Estate Development from Johns Hopkins University in 2012 and an undergraduate degree in Geography and Environmental Planning with a minor in Urban Studies from Elmhurst College.



Lily Qi
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Lily Qi was appointed Special Projects Manager by Montgomery County Executive Ike Leggett in July 2011, after serving as the County Executive's Liaison for Asian and Middle Eastern Communities for three and a half years. In her new role, Lily manages several priority initiatives including establishing a public-private partnership called BioHealth Innovation to turn the central Maryland region's unrivaled research assets into economic success and developing international partnerships with Asian and Middle Eastern countries and regions.

A communication and public affairs professional, Lily has broad managerial and executive experience in economic development, community engagement, public communication, strategic partnerships,

training, and organizational cultural competency. Her career path includes serving as the Public Information Officer (spokesperson) for the DC Department of Insurance, Securities and Banking and Vice President of Business Development for Washington, DC Economic Partnership for business attraction, retention, and marketing.

Lily was featured in the Washington Business Journal in 2010 for engaging the Asian communities to support the Great Seneca Science Corridor Master Plan in Montgomery County. She led the signing of Executive Order on Language Access by County Executive Ike Leggett. Lily was interviewed or quoted in the Washington Post, the Washington Times, the Baltimore Sun, the National Public Radio, the Gazette, Asian Fortune, ABC7 News, the Montgomery County Public Television and numerous ethnic media. She is a frequent speaker on issues related to Asian Americans, immigrant women, cultural demographics, and social integration. She writes a column called “Qulture Matters” for Asian Fortune, the only English newspaper for all Asian ethnicities in the capital region, and is a featured guest of a local Chinese-language program “Montgomery Forum.”

An active community leader and cultural broker, Lily is a member of the Suburban Hospital Board of Trustees and the Vice Chair of Maryland Governor’s Commission on Asian American Affairs. She served on the Leadership Montgomery Board of Directors and the Nominating Committee of Montgomery College Board of Trustees. As President of the Organization of Chinese Americans Greater DC Chapter, she worked with community leaders and legislators to make the Lunar New Year an official Day of Commemoration in Maryland.

Lily grew up in Shanghai, China, and came to the United States to pursue advanced education. She has an MBA in Marketing from American University and an MA in Organizational Communication from Ohio University.



Noemi Riveira
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As Project Manager, Noemi is involved in every aspect of site acquisition, due diligence, planning and the preconstruction process for new construction and reconstruction projects. She specifically focuses on identifying and analyzing potential project sites, project scope, working with donors, developers, the design team, and the subcontractor community to maximize constructability while minimizing project cost. Her work involves being an integral part of the team throughout the development process and construction phases. Prior to joining HfHNV she enjoyed working at several architectural firms in the Washington D.C. Metropolitan area.

Noemi has a Bachelor's of Architecture from the University of Miami. She was born in Habana, Cuba and now resides in Arlington, Va. with her husband Arturo and their three children.



Marshall Rood
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Dusty Rood, AICP, LEED AP is a Senior Principal at Rodgers Consulting, Inc., a local land development planning and engineering consulting firm headquartered in Germantown, MD. Established in 1957, Rodgers has been a key team member on some of the region's most successful projects, including Kentlands, the Villages of Urbana and the Fillmore and is currently involved in numerous exciting new projects, such as the redevelopment of White Flint Mall. Dusty leads the Firms' Entitlement Studio, which is a multi-disciplinary team of experts focused on helping clients secure early and valuable project entitlements, including property re-zonings, master planning support, adequate public facility approvals and developing project environmental and sustainability strategies.

He serves on the Board of Directors for several building industry associations and, as the long-standing Chairman of the Maryland National Capital Building Industry Association's Environmental Committee, and has been the home building industry's point person on emerging environmental and Chesapeake Bay restoration policies. Outside the office, Dusty enjoys trail running and is an active member of the National Ski Patrol. Dusty and his wife reside in Frederick.



Andrew Shuckra
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As Executive Vice President and a principal of Keane Enterprises, Andy oversees all company acquisitions, operations and services. Andy has over 17 years of real estate development experience in the Washington DC market and has been instrumental in the development of major mixed-use projects including Oaklawn in Leesburg VA, Reston Town Center, and Broadlands in Loudoun County VA, as well as smaller infill projects in College Park, MD and Arlington, VA. Andy's real estate experience spans a variety of product types including office, retail, hotel, industrial and residential.

Prior to joining Keane in 2002, Andy served at Terrabrook's East Region, where he was responsible for acquisition/disposition underwriting, financing procurement, and business planning for all regional assets. Prior to joining Terrabrook, Andy was a consultant with Ernst & Young's Real Estate Group.

Andy holds a B.A. in Economics and Architectural Studies from Brown University. Memberships include the Urban Land Institute, NAIOP, and NVBIA. In addition, Andy has served on ULI's Urban Plan Committee.



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As vice president of operations for Bozzuto Homes, Duncan has bottom line responsibility for all of the company's actively-selling homes communities.

Prior to joining Bozzuto in 2002, Duncan worked in the capital markets group at Friedman, Billings, and Ramsey, Inc., an investment bank in Rosslyn, VA.

Duncan holds a Bachelor of Arts degree from Washington and Lee University as well as a Master's of Science degree in Real Estate Development from Johns Hopkins University. He is a member of the Urban Land Institute and the Washington Real Estate Group.