



Day 3: Development Process & Real Estate Finance

Thursday, November 17, 2016

First Congregational United Church of Christ (FCUCC)

945 G Street, NW, 2nd Floor

Washington, DC 20001

- 8:30 a.m. Arrivals and Breakfast**
- 9:00 a.m. Scavenger Hunt**
- 10:00 a.m. Overview of the Development Process**
- William Hard, Executive Vice President, LCOR
 - Matthew Hard, Development Manager, LCOR
- 11:00 a.m. Break**
- 11:15 a.m. From Vision to Reality: FCUCC on G Street NW**
A mini-case study reviewing the history of the church and redevelopment project including panelist and Q&A session
- Justin Chapman, Skanska, Moderator
 - Mark Carroll, Skanska
 - Meg Maguire, Chair of Site Development, FCUCC
 - Paul Nassetta, PN Hoffman
 - Debra Yogodzinski, Counsel to FCUCC
- 12:30 p.m. Lunch**
- 1:15 p.m. The End User: A Tour of 945 G Street**
Meg Maguire, Community Conservation Consultant
- 2:15 p.m. Real Estate Finance 101**
Presented by Bob Mills, The Wharf
- 3:00 p.m. Break**
- 3:15 p.m. Commercial Real Estate Finance Case Studies**
- Mike Antoneli, SVP/Relationship Manager, Capital One Bank, Moderator
 - Michael Zelin, Senior Vice President, Eastdil Secured
 - Brian H. Gould, Director of Finance, JBG Companies
- 4:15 p.m. Leadership Component: Leadership in Community Participation**
- Evan Goldman, Vice President of Land Acquisition and Development, EYA
- 5:00 p.m. Happy Hour: Penn Social, 801 E Street NW, Washington, DC 20004**